



CULLINAN KICKSTART Small Business Program

Cullinan Properties is seeking
new small and start-up
businesses to join exciting
developments!

Qualified applicants may be eligible
for a variety of incentives:

Flexible rent
options

Construction
financing
available

Short-term
options

Marketing
advisory
services

What is the Cullinan Kickstart Small Business Program?

Cullinan Kickstart was created in an effort to help entrepreneurs start or expand their small business. Kickstart equips entrepreneurs with necessary marketing, financial, construction and general support that may be needed to help the business be successful.

What are the benefits to my business?

- Reduces risk
- Marketing support
- Business guidance
- Flexible deal structure

What businesses qualify for Cullinan Kickstart?

- Local businesses launching a first location
- Expanding businesses
- Charitable organizations

What do I have to do to be considered?

Our leasing experts are available to help walk you through the application process. To be considered, applicants must:

- Submit description of business/business plan
- Provide resume
- Ultimately provide source and use of funds



How does the application process work?

- 1) Contact leasing specialist
- 2) Leasing specialist walks entrepreneur through application package
- 3) Entrepreneur submits package for Cullinan Kickstart review
- 4) Cullinan Kickstart reaches out to qualifying entrepreneurs, collaboratively structuring their lease using incentives that fit tenants' needs
- 5) Entrepreneur executes lease and has leasing expert, marketing support, and construction consultants available to assist in opening new business

Peoria Area Contact

Kenneth Diana
kdiana@cullprop.com
309.999.1720

St. Louis Area Contact

Mark Clarkson, Manor Real Estate
mclarkson@manorrealestate.com
314.647.6611 ext. 127

Quincy Area Contact

Mike Jenkins
mjenkins@cullprop.com
217.641.9203

CULLINAN KICKSTART Program Application

Congratulations on taking the first step to start a new small business! Cullinan Properties is excited to offer the Kickstart Program to provide assistance to local entrepreneurs looking to start or grow a business. Please complete and submit the information below. Feel free to reach out to a Cullinan Properties representative if you have any questions about the application process and we will be happy to assist. We look forward to working with you to Kickstart your new business!

Application Information:

Business Name:_____

Applicant Name(s):_____

Contact Phone Number:(____)_____

Email:_____

Current Profession:_____

Business Information:

Briefly describe what products or services will be sold:

Who would be your competition and what would set you apart from them?

Briefly describe your work or life experience which you think has prepared you to be successful in this venture:

Business Information Continued:

Estimated Space Size Requirement: _____ Square Feet

Estimated Number of Employees: _____

Location(s) of Interest: _____

Supplemental Materials:

Please include some or all of the following information. The more information we have up front, the better we can structure your deal in order to fit your needs:

- ▶ Resume
- ▶ Business Plan/Projections
- ▶ Store Opening Budget
- ▶ Personal Financial Statement
- ▶ Personal Tax Returns from Last 2 Years
- ▶ Sample Store Layout Plans

Send Peoria Area Applications to:

Cullinan Properties, Ltd.
Kenneth Diana
kdiana@cullprop.com
309.999.1720
420 N. Main Street
East Peoria, IL 61611

Send Quincy Area Applications to:

Cullinan Properties, Ltd.
Mike Jenkins
mjenkins@cullprop.com
217.641.9203
3347 Quincy Mall
Quincy, IL 62301

Send St. Louis Area Applications to:

Manor Real Estate
Mark Clarkson
mclarkson@manorrealestate.com
314.647.6611 ext. 127
3270 Hampton Avenue, Suite 100
St. Louis, MO 63139